



Finding Success in Conflict Resolution

Scott Tillema
Keynote speaker



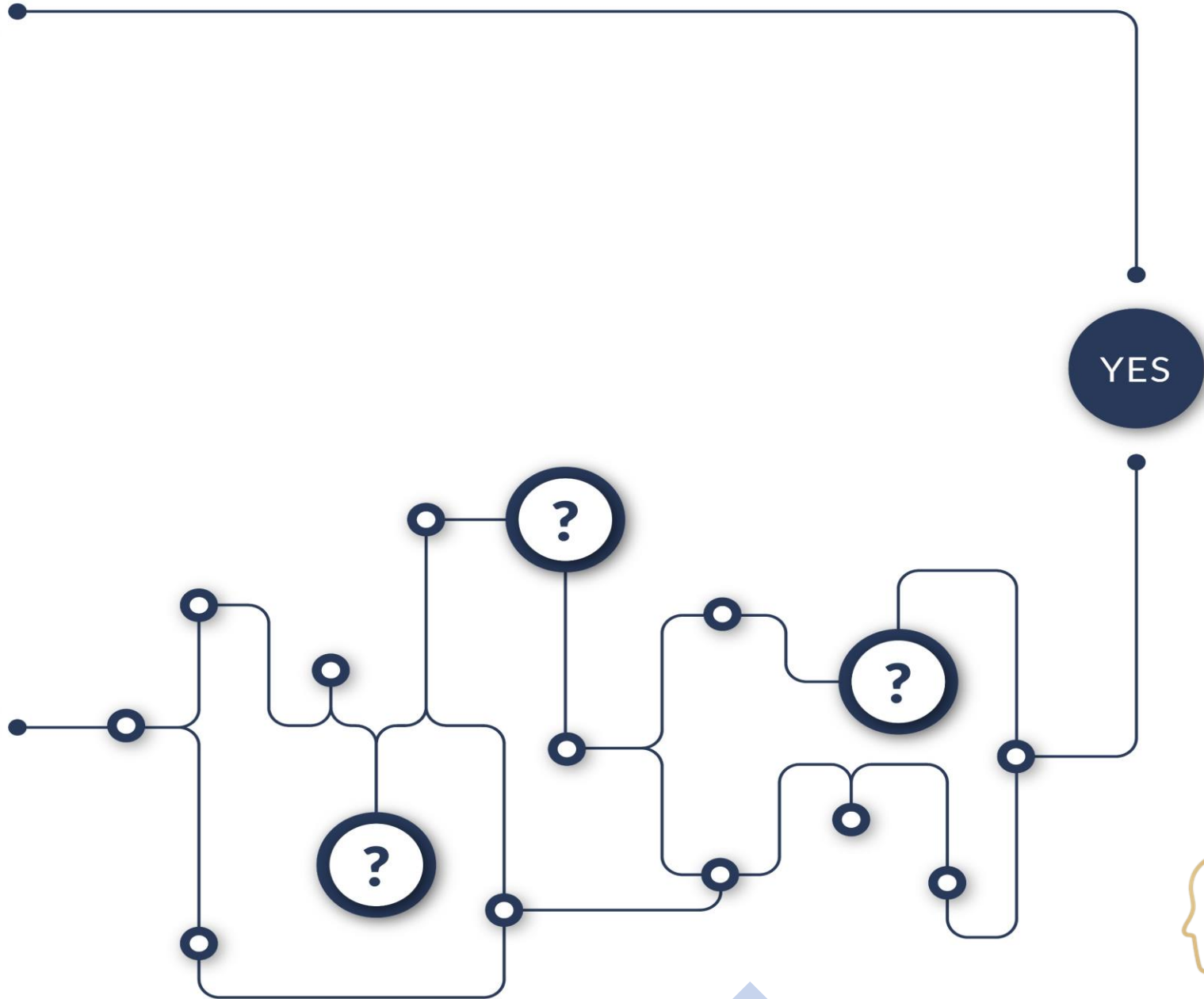




Scott Jillema
KEYNOTE SPEAKER

 EMOTION

 LOGIC



Principle #1
Manage yourself first

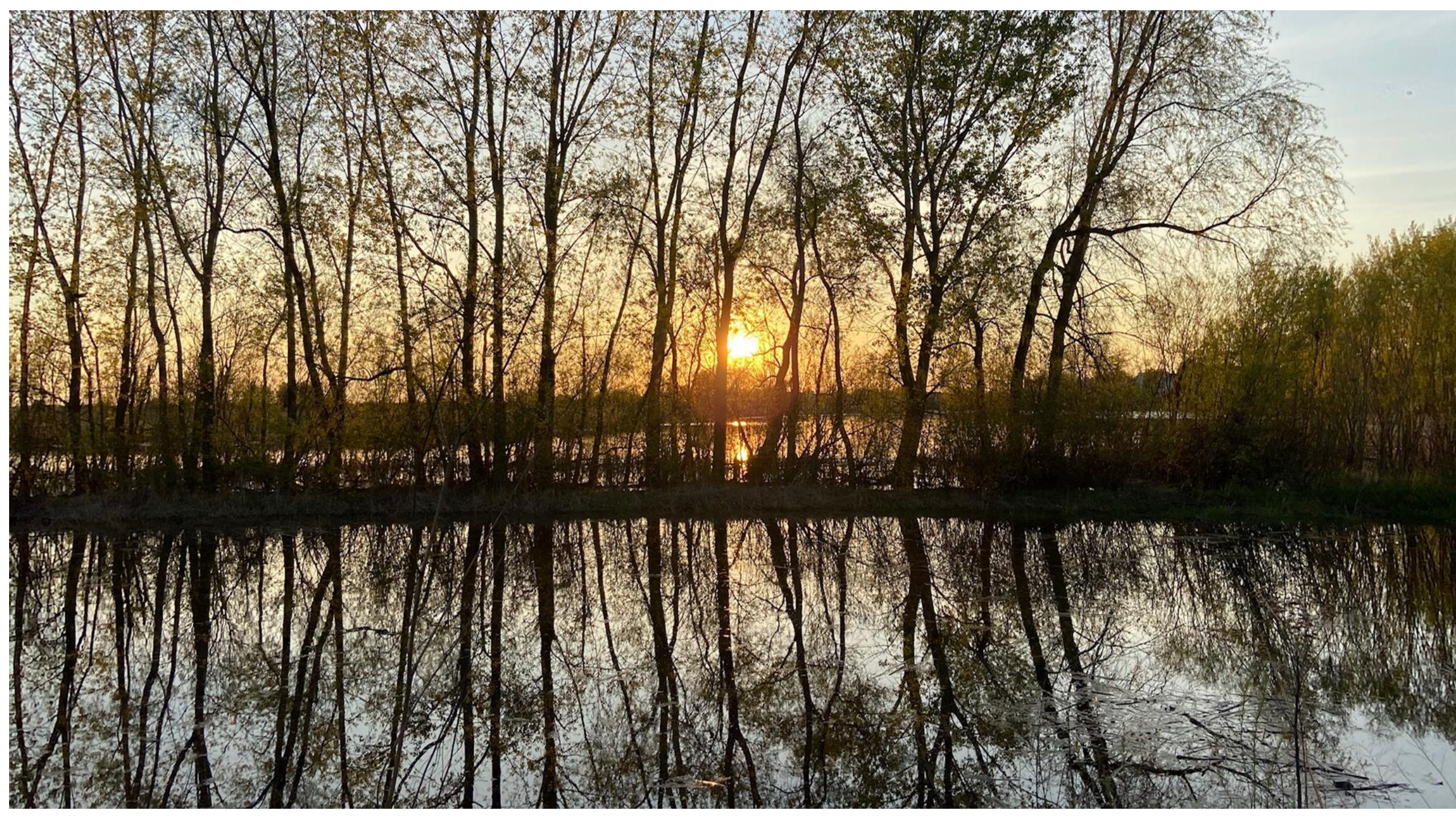







MEETING OF THE MINDS 2024

PALM SPRINGS | FEB 28 - MAR 1



“By managing myself first,
I am in the very best
position to find success.”





Principle #2
Your ability to communicate
can change the world





That's interesting, what makes you ask that?

Thank you, tell me more..

(Name), What would it take...?

What are your concerns?

Imagine if.. ?

What would it feel like, if...?

The gold star delivery

- Rate
- Rhythm
- Pressure
- Volume
- Tone



Mary had a
little lamb



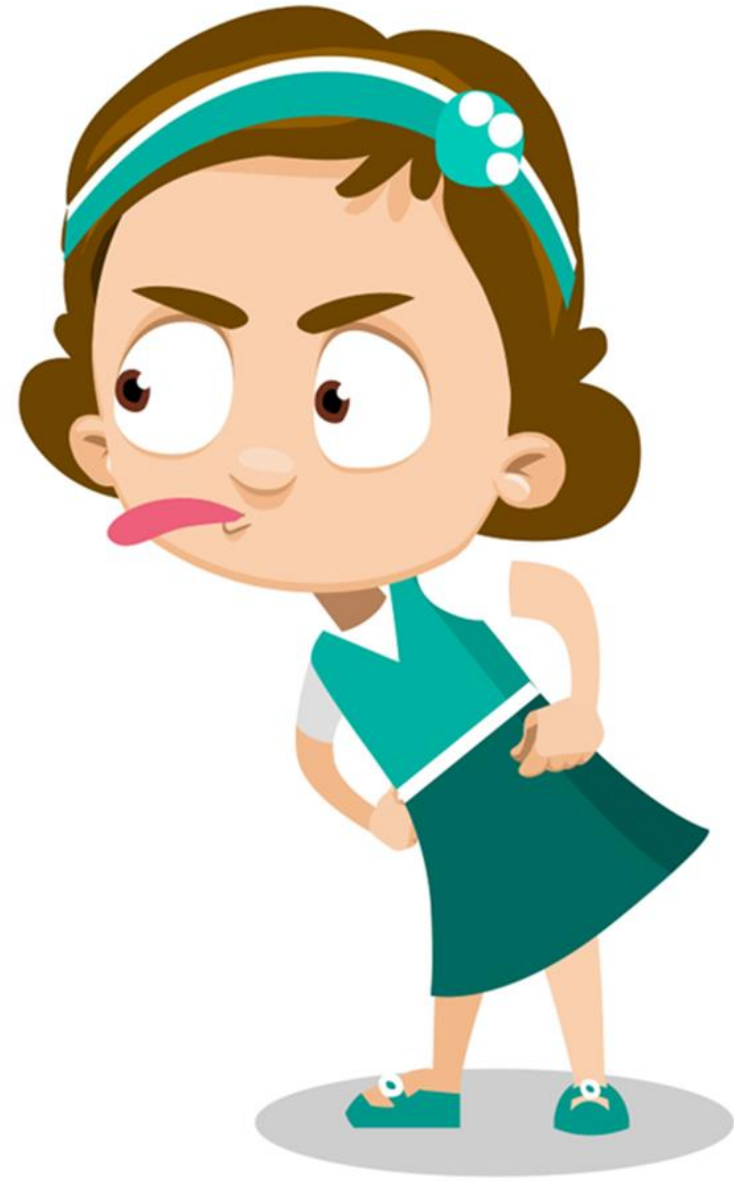
“I will communicate with
compassion, attention, and
mindfulness.”



The background of the slide features two hands, one from the top right and one from the bottom left, reaching towards each other. The hands are silhouetted against a warm, golden-brown sunset sky with soft, out-of-focus clouds. The overall mood is one of connection and support.

Principle #3
Respect your partner



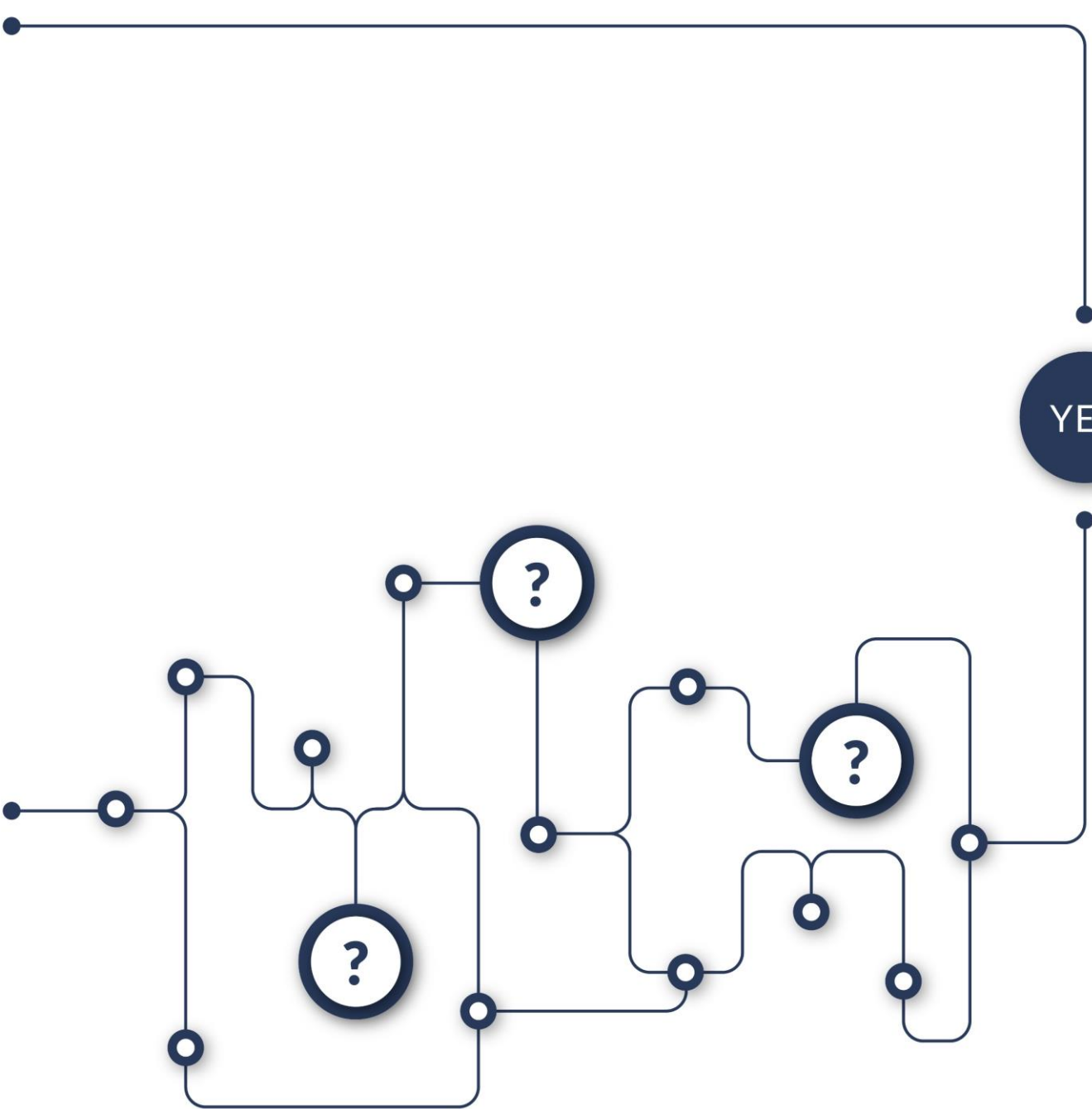


EMOTION



YES

LOGIC



The FEARs

What drives human behavior?

Fairness

Empathy

Autonomy

Recognition



“Respect is the
foundational component
of influence.”



Principle #4
Do it now & do it with love

START







90

“I will show courage in
the face of conflict.”





About us:

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Our team of negotiators have vast and diversified experience in negotiation, ranging from corporate/organizational, contract, multi-party, project management, multi-culture, workplace, union, interpersonal and volatile community conflict. Our rich and deep breadth of experience provides clients with a unique pool of knowledge and resources that are shared through our services.

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KEYNOTE SPEAKER

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